

April 19, 2007

Ladies and Gentlemen,

The organic sector in India made tremendous progress in 2006 and the projects certified by IMO have done quite well indeed. The organic area certified by IMO increased by about 20% while the organic sales from IMO certified projects increased by more than 10%. We are confident that 2007 will bring more success to your organic projects.

We are glad to inform you that the Certificates of Inspection (CIs / TCs - Transaction Certificates) are now being issued from IMO India. This new development has enabled us to offer you this service at greatly reduced rates and we are confident that this will further boost your competitiveness in the global organic market. We expect that the issue of CIs will continue to be as quick and efficient as before although the World-cert India software is still in the final stages of development and testing. In order to cope best with the growing demand for our services, we are in the process of further augmenting our capacities and all efforts are being made to further improve our services and customer support.

We request you to kindly approve and return, at the earliest, the provisional cost estimates for IMO's inspection and certification of your projects in 2007. This year's inspection will be planned after the approved cost estimates are received by us. We are aiming for optimally timed inspections at appropriate times based on the crop cycles. As usual, we look forward to your cooperation in accepting the inspection dates proposed by us so that the visits may be combined and carried out efficiently. We anticipate your complete cooperation in this matter so that timely and cost effective inspection visits may be realized.

Besides certification according to the standards of organic agriculture, IMO can certify your projects according to the ever increasing market demands such as HACCP, EUREPGAP (Fruits & vegetables, Tea), Utz Kapeh, Global Organic Textile Standards (GOTS), Organic Aquaculture, Fair Wild, etc. We can also support you in the certification according to private Social Standards. Please get in touch with us immediately if you would like to know more about these certification schemes.

Please visit IMO's home page ([www.imo.ch](http://www.imo.ch)) to down load the updated versions of the applicable Standards/Regulations.

We would like to extend our heartfelt thanks for your continued partnership and positive interaction at all times. We wish you a good season ahead and look forward to supporting your activities with the best of our abilities in 2007.

Yours sincerely,

Umesh Chandrasekhar  
Director